



CHANNEL PARTNER POLICY

We at Axis Lifespaces strongly believe that success is not single handed and involves a teamwork. We welcome & encourage all associates, brokers and channel partner's to work with us on our projects or requirements for common growth. We are committed to providing you and your clients the best property buying experience possible.

POLICY:

Our agent/broker fee is a referral fee for final closure of your client. Payout would be done after the customer registers the property. To best assist your client, the Channel partner or broker needs to register with our channel partner team. A higher Priority will be assigned to a direct customer (without agent/broker/channel partner) over the same customer revisiting / enquiring through a Channel partner. It is mandatory for the channel partner to accompanying the customer during his first interaction with our Sales team, failing which the customer will be treated as a direct customer. Incase if a direct customer re-enquires via a channel partner post 30 days of his original direct enquiry, it will be treated as a Channel partner customer.

REGISTERING:

When accompanying your client on their first visit or preview event, please enter your details along with the client name in the registration form at the site and complete the Channel Partner Registration form (if not done already). If your client has not visited the site before, we will allow you to register them and attach you to their file. While you are always welcome, from that point forward you no longer need to accompany the client on future visits.

You may also send us a mail on sales@axisworld.in or call on 020-40054444/4006444 to register

FAIR PRICE POLICY:

We follow a fair price policy across all the mediums. There is no difference in pricing for a channel partner, direct or an online client.

MARKETING:

We understand that in order to successfully sell real estate, channel partners must also have thoughtful marketing campaigns. Although we support your efforts to market our projects for sale, we maintain the exclusive rights to all text, imagery and video assets located on our website or other marketing material created by us. Use of any marketing assets requires approval by Axis Lifespaces LLP

We look forward to helping you and your client through their property purchase and building a long term relationship.